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## Retained Seller Engagements

- **CO330:** End-to-End Product Design, Development, Engineering, and Manufacturing Firm | Electro-Mechanical Design, Embedded Electronics, IoT, Optics, Motor Control, Custom Display and Touchscreen | 2022 Forecast - \$185.6MM Revenue; \$23.5MM EBITDA.
- **CO338:** Steel Distribution Center with Large and Diverse Inventory - \$60.9MM Revenue; \$17.3MM EBITDA.
- **CO342:** Highway, Heavy Utilities & Paving Contractor - \$47MM Revenue; \$5.3MM EBITDA.
- **CO318:** Significant Recurring Revenue from Residential and Commercial Security Systems | 2021 Forecast - \$36MM Revenue - \$10.5MM EBITDA.
- **CO325:** Premier Cheese Brands in 10,000 stores with Innovative and Highly Efficient Cheese Packaging, Smoking and Procurement Manufacturing.
- **CO339:** Fabricator and Installer of Process Piping and Provider of Industrial Plumbing and HVAC Services - \$26.8MM Revenue; \$1.5MM EBITDA.
- **CO319:** Building Products Opportunity 59% Gross Profit | Industry-Leading Manufacturer of Architectural Railing Systems - \$24.7MM Revenue - \$9.6MM EBITDA.
-  Manufacturer of Production Equipment for Wood Processing, Recycling and Energy Industries.
-  Railroad Support Services, Environmental Remediation, Emergency Response and Industrial / Mechanical Contracting Firm.
- **CO334:** Designer, Fabricator and Installer of Stone Countertops for Residential New Construction and Remodel Projects - \$15.3MM Revenue; \$2.8MM EBITDA.

## Coming Soon

- **CO341:** Municipality-Preferred Utilities Contractor & Multi-Location Concrete Recycler - \$15.7MM Revenue - \$2.9MM EBITDA

**Clayton Capital Partners is pleased to announce the sale of its client, West Coast Industrial Systems, Inc. to First Nations Capital Partners, LLC.**

## THE BUYER

**First Nations Capital Partners, LLC** ([firstnationscapitalpartners.com](http://firstnationscapitalpartners.com)) based in Los Angeles, CA, is an inter-tribally controlled private equity firm operating in the 11 Western states.

## THE SELLER

**West Coast Industrial Systems, Inc.**, ([westcoastindustrial.com](http://westcoastindustrial.com)) based in Lebanon, OR, is a manufacturer of production equipment for the wood processing, recycling and energy industries. Its one-stop-shop experience provides comprehensive services including engineering, project management, procurement and manufacturing of complex material handling systems, installed professionally.

**Clayton Capital Partners is pleased to announce the sale of its client, Pacific West, LLC to Bluejay Capital Partners.**





**BLUEJAY CAPITAL**  
INVESTING IN TRANSPORTATION & LOGISTICS

Jacksonville, Florida

*has acquired our client*

**PACIFIC WEST**

Railroad Support Services, Environmental  
Remediation, Emergency Response and  
Industrial / Mechanical Contracting Firm  
Salt Lake City, Utah



C L A Y T O N  
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## THE BUYER

**Bluejay Capital Partners,** ([bluejay-capital.com](http://bluejay-capital.com)) based in Jacksonville, FL, is an operating partner actively investing in and growing companies in Transportation and Logistics.

## THE SELLER

**Pacific West, LLC,** ([pacwestllc.com](http://pacwestllc.com)) based in Salt Lake City, UT, is a railroad support services, environmental remediation, emergency response and industrial / mechanical contracting firm. Its ability to self-perform work allows it to consistently meet client expectations as well as have a greater control over the execution of projects and the health and safety of its workers.



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*THE DEAL TEAM*

*At Clayton Capital Partners, our M&A specialists are more than just professionals capable of structuring and closing multifaceted M&A transactions. With diverse backgrounds ranging from investment banking to law, accounting, finance, and entrepreneurship, our team is uniquely suited to close the most successful transaction possible.*



**Kevin M. Short**  
Managing Partner & CEO



**Paula K. Reeb, CPA**  
Managing Director, CFO



**Mark W. Flenniken CExp**  
Senior Advisor - Dallas



**Glenn O. Kraft**  
Director - Healthcare



**Rithvik Avula**  
Analyst



**Justin B. Ahlheim**  
Analyst



**Heather L. Humphrey**  
Analyst



**Jessica L. Schickler**  
Analyst



**Brittany M. Rea**  
Project Manager



**Victoria R. Atwood**  
Project Manager



**Emilia K. Newhouse**  
Project Manager



**Ashley Arndt**  
Project Manager



**We are excited to announce our Managing Partner,  
Kevin Short, has been named a 2022 St. Louis Titan 100!**

**Click Here  
To Learn More!**



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